



**Navrachana University Vadodara**

**Department:** Navrachana Innovation Foundation

**Title of the Event:** Startup Mentorship with Mr Vivek Duggal

**Date:** 11<sup>th</sup> December 2024

**Summary Report of the Activity/Event Conducted**

<b>Category:</b> (Seminar/Webinar/Symposium/ Training Program/Conference/Activity/Event etc.)	<b>Conference</b>		
<b>Name of Activity:</b>	Startup Mentorship with Mr Vivek Duggal		
<b>Name of the agencies/consultants involved with contact details (if any)</b>	<b>NA</b>		
<b>Event organized for:</b> (NUV Faculty/NUV Students/NUV administration staff/Outside/All)	<b>All</b>		
<b>Organising unit/ agency/ collaborating agency:</b>	<b>NA</b>		
<b>Name of the Scheme</b>	<b>NA</b>		
<b>Year of Activity</b>	<b>2024</b>		
<b>Mode of Program:</b> Online/Offline	<b>Offline</b>		
<b>Venue:</b>	<b>Conference Room 1, Block A, Navrachana University</b>		
<b>Dignitary/s present at inaugural function:</b>	<b>No</b>	<b>Name</b>	<b>Designation</b>
	1	Mr Vivek Duggal	Angel Investor, Startup Mentor, CFO at Niko Resources Ltd
	2	Mr Yashesh Barot	Financial Service Advisor
<b>Total no. of participants</b>	<b>11 Startups</b>		
<b>Fees per participant If any (External/Internal)</b>	<b>0.00</b>		
<b>Total Fees received If any</b>	<b>0.00</b>		
<b>Income from Other Sources If any</b>	<b>NA</b>		
<b>Total Income</b>	<b>0.00</b>		
<b>Total expenditure if any</b>	<b>0.00</b>		

- **Mr. Vivek Duggal** and **Mr. Yashash Barot** conducted individual sessions with the founders of seven startups, providing a focused platform for **product pitches** and discussions on growth strategies.
- The interactions were designed to help startups refine their pitches and seek guidance on securing **mentorship** and **fundraising opportunities**.
- Founders presented their **products and business models**, highlighting their unique value propositions, market strategies, and growth potential.
- Both mentors provided **constructive feedback** on areas such as product scalability, revenue models, and market positioning, offering actionable insights to enhance the startups' readiness for investor engagement.
- **Mr. Duggal** shared his expertise in startup scaling, focusing on long-term strategic planning and financial management.
- **Mr. Barot** contributed insights on leveraging innovation and building robust networks for market penetration and growth.
- The sessions fostered a collaborative environment, enabling the startups to address challenges and identify **key milestones** for achieving their goals.
- This initiative was pivotal in equipping the startups with the necessary tools and strategies to advance in their entrepreneurial journey while building connections for potential funding opportunities.

